

Member Savings Catalog



*Working Together
for
Better Results!*

*Improving our
Members'
Business!*



- Save money with this program!
- Access Industry Partners who specialize in the Staffing Industry!
- Take advantage of special competitive benefits that are for NJSA Members ONLY!
- **Many NJSA Members have saved Thousands of Dollars!**

December 2008 Issue

NJSA's MEMBER SAVINGS PROGRAM CAN PAY FOR YOUR COST OF MEMBERSHIP... AND MUCH MORE!

As a NJSA Member, you can tap into the tremendous collective buying power of our staffing industry association with exclusive NJSA member access and discounts on products and services. The savings you receive can equal or exceed many times the cost of your annual membership dues.

With NJSA Savings & Solutions Partners, you can

- Strengthen your bottom line,
- Recruit and retain staff,
- Protect your business,
- Help with building a better future, and
- Increase your ability to compete and win!

These are REAL advantages you will have... especially when you compete against firms that don't take advantage of these great opportunities!

Don't lose out! Maximize the VALUE of your NJSA Membership with this special program!

To help you, savings are offered by one or more NJSA Industry Partners in the following categories of services and products:

- Accounting Services
- Advertising Agency
- Business Consulting
- Business Insurance
- Classified Advertising
- Employee Assessment
- Employee Benefit Programs
- Financing Consulting Services
- Financing Sources
- Job Board/Internet Recruiting
- Legal Services
- Marketing Consulting Services
- Payroll Processing/Invoice Processing Services
- Pre-Employment Screening/ Background/ Drug Testing Services
- Staffing Software and IT Support
- Tax Credit/Revenue Recovery Services
- Telecommunications Services/ Consulting
- Time and Attendance Software
- Workers Compensation Management Services

NJSA is a trade association for the staffing industry in New Jersey. NJSA, by collecting these offers and sharing them with its members, is not liable for, endorsing, warranting, or guaranteeing any of the services or products offered.



**OFFERS AVAILABLE ONLY
TO NJSA MEMBERS!**





**SPECIAL GROUP PROGRAMS PROVIDING
EXCEPTIONAL VALUE AND SAVINGS**






*NJSA Member Savings Program
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Making Membership a Business Advantage!*

Category of Service	Industry Partner and Contact Name	Telephone and Email Address	Special Offer to NJSA Members	Brief Offering Description	Platinum Savings Program Provider
Accounting Services	Citrin Cooperman & Co., LLP Alex Serrano	973-218-0500 Aserrano@citrincooperman.com		New NJSA members get 1 hour free consultation. For a new client, the firm will pay their NJSA dues for one year.	
	Urbach & Avraham, CPAs Pamela Avraham	732-777-1158 Pma@uandacpas.com			
Advertising Agency	Winston Advertising Agency Bruce Papkin	800-562-2371 Bpapkin@winston.net		NJSA member firms can receive a NO CHARGE full evaluation of their recruitment marketing strategy.	
Business Consulting Services	AGR Financial, LLC Allen Geyer	732-572-0568 Ageyer@agrfinancial.com		NJSA Member Firms can receive a free consultation to explore the merger and acquisition process.	
	Citrin Cooperman & Co., LLP Alex Serrano	973-218-0500 Aserrano@citrincooperman.com			
Business Insurance (Continued on next page)	Assurance Agency Bob Barrese	847-463-7183 Bbarrese@assuranceagency.com			





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Business Insurance (Continued)	NSM Insurance Group Caitlin Ryan	610-941-9877 Csryan@nsminc.com			
	The Odell Studner Group Geoffrey Goldwater	484-586-3903 Ggoldwater@odellstudner.com			
	Two River Benefits Consultants David Koch	732-517-0220 Dk.trb@netw1.com			
	Unified Insurance Associates Jim Fleming	610-574-5073 Jfleming@unifiedins.net			
	Work Force Casualty Chris Smith	302-477-1710 Csmith@workfirstcasualty.com			
	Zurich North America Gordon Frederick	732-517-0220 Gf.trb@netw1.com		NJSA's special NJ/NY Temporary Disability Benefits Program offers savings and the advantages of a "Group" environment!	



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Classified Advertising	The Star-Ledger	973-392-4202			
	Kim Alvarez	Kalvarez@starledger.com			
Employee Assessment	Getting Hired LLC	610-273-3623		NJSA Member Firms will receive a 30-day FREE pilot program of the suite of online assessment programs	
	Carl Capato	Carl.capato@gettinghired.com			
	Sales Team Solutions, LLC	908-322-1480		NJSA Member Firms receive a special 10% discount on products.	
	Bob Lanza	Boblanza@comcast.net			
Employee Benefit Programs (continued on next page)	Assurant Employee Benefits	800-850-8445 x3088		Special offering to NJSA member firms to bring access to great employee benefit programs regardless of the size of your firm!	
	Todd Smick	Todd.smick@assurant.com			
	Financial Resources	732-698-0300 x325		Employees and their families of NJSA member firms will receive a \$500 credit at mortgage closing	
	Ilene Jacobs	Ijacobs@e-mailfr.com			
	The Leff Company	215-663-8000			
	Debbie Leff-Kohn	Dleff@leffcompany.com			

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Employee Benefit Programs (continued)	Two River Benefits Consultants David Koch	732-517-0220 Dk.trb@netw1.com			
Financing Consulting Services	Funding Fanatics Marty Orenstein	516-627-0776 Marty@orensteinnetwork.com		NJSA Member Firms will not be charged for the confidential consultation regarding financing options.	
Financing Sources (continued on next page)	Access Capital, Inc. Vince Grillo	212-644-9300 x103 Vgrillo@accesscapitalinc.com		NJSA Member Firms receive special credit of \$2500 for a loan of \$500,000 at closing. Savings vary for smaller loans.	
	AGR Financial, LLC Allen Geyer	732-572-0568 Ageyer@agrfinancial.com		NJSA Members receive 50% off of wire transfer fees for one year—valued at \$500!	
	Brown Brothers Harriman & Co. Rick Ragoza	212-493-7910 Rick.ragoza@bbh.com			
	Capital TempFunds Rob Derbabian	212-887-7942 Rderbabian@capitaltempfunds.com		NJSA Members can receive at no charge a credit evaluation and review of your top 5 customers.	



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Financing Sources (continued on next page)	J.D. Factors, LLC	856-817-6050			
	Robinn Mikalic	Rmikalic@jdfactors.com			
	Madison Resource Funding Corporation	603-427-1070			
	Jeremy McNally	Jmcnally@4funding.com			
	Riviera Finance	800-322-8488		NJSA Member Firms will receive 2 special offers: 25% discount on their first month financing fees and one free wire transfer per week.	
	Claire-Amy Heinold	cheinold@rivierafinance.com			
The Staffing Edge	905-454-1144				
Ray Gonder	rgonder@staffedge.com				
Sterling Resource Funding Corporation	732-572-0568		NJSA Members receive a free needs evaluations and as a new client you will receive a \$500 Amex gift card.		
Tara Flynn	Tflynn@sterlingresourcefunding.com				




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Financing Sources (continued)	TFI Resources Judy Collins	713-386-9912 Judy@tfiresources.com			
	Wells Fargo Business Credit Jeff Duclow	972-386-9912 Jeffery.e.duclow@wellsfargo.com			
Job Board, Internet Recruiting	CareerBuilder.com Craig Katz	773-353-2854 Craig.katz@careerbuilder.com			
	Monster.com Tim Robbins	267-756-7056 Tim.robbins@monster.com			
	Yahoo! Hot Jobs Aline Eastwick	646-351-5434 Afield@yahoo-inc.com			
Legal Services	Freedman & Gersten LLC Marc Freedman, Esq.	201-288-7773 Mfreedman@freedmangersten.com		NJSA Member Firms are eligible for one hour of complimentary legal consultation.	
	Tarter Krinsky & Drogin LLP Linda Roth, Esq.	212-216-8026 Lroth@tarterkrinsky.com		NJSA Member Firms have available one hour of legal consultation without charge.	

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Marketing Consulting Services	ASJ Partners Steve Isenberg	610-348-5805 Steve.isenberg@asjpartners.com		NJSA Member Firms are eligible for a special 10% discount for all marketing services.	
Payroll Processing/ Invoice Processing Services	White Buffalo Payroll Services, Inc. Tom Russoli	610-432-8430 Trussoli@whitebuffaloltd.com			
Pre-Employment Screening/ Background/ Drug Testing Services	Background Investigations by TABB Brian Bodkin	908-879-2323 Bbodkin@tabb.net			
	Sterling Infosystems, Inc. Matt Gay	212-812-1026 Mgay@sterlinginfosystems.com		NJSA Member Firms are eligible for a special 10% discount on services and we will also waive the annual account fee.	

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Staffing Software and IT Support	eIS Business Solutions	877-585-5160			
	Robert M. Smith	Rsmith@eisbusinesssolutions.com			
	eEmpACT Software	800-456-5660 x280		NJSA Member Firms are eligible for a special 10% discount on software licenses.	
	Jane Prock	Jane.prock@eempact.com			
Tax Credit/ Revenue Recovery Services	TempWorks Software, Inc.	651-452-5660		NJSA Member Firms eligible for free one hour needs analysis and new clients receive 25% discount on training for 6 months.	
	Vicky Radcliff	Vicky@tempworks.com			
	TKO Systems, Ltd.	866-255-6262			
	Gary Miller	Susan@tkosystems.com			
Tax Credit/ Revenue Recovery Services	TaxBreak Solutions, LLC	908-872-5706		NJSA Member Firms will receive a 50% discount on the cost normally associated with setting up the service program.	
	Scott Nestle	Snestle@taxbreaksolutions.com			

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Telecommunications Services/ Consulting	WayComm Consulting LLC Wayne Sos	732-938-7575 Wayne.sos@waycomm.com		NJSA Member Firms are eligible for 10% discount on hourly services and 5% discount on fees associ-	
Time and Attendance Software	Datamatics Management Services, Inc. Joe Markert	732-738-9600 Jmarkert@datamaticsync.com			
Workers Compensation Management Services	Amerihealth Casualty Services Glenn Dotterer	215-587-1283 Glenn.dotterer@compservicesinc.com			



Please fax this form to the NJSA Office (973-838-7124) at any time. We need your comments and feedback!

NJSA Member Feedback Form

Do you find the NJSA's Member Savings Program beneficial?

YES!

SOMEWHAT

NO

If your answer is other than "YES!", please offer your comments on how we can make it better: _____

List any other product or service categories - or vendors - that you would like added to this Member Savings Program: _____

You are encouraged to offer any suggestion or comment for improvement of this or any of NJSA's services and programs: _____

(Optional) Please provide us your name and contact information so we can respond back to you:

Name: _____

Email: _____

Phone: _____

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